



January 2010

Greetings Friends,

I hope this letter finds you well and that you enjoyed your holidays as much as we did. In 2010 in addition to the CSA account we have offered, we will also be offering box shares through our farmstand.

About CSAs

For those of you who need a refresher, the USDA defines Community Supported Agriculture as, in part, a community of individuals who pledge support to a farm operation so that the farmland becomes, either legally or spiritually, the community's farm, with the growers and consumers providing mutual support and sharing the risks and benefits of food production. Shareholders of the farm pledge in advance to help cover the anticipated costs of the farm's operation. In return, they receive shares in the farm's bounty throughout the growing season, as well as satisfaction gained from reconnecting to the land. Members also share in risks, including poor harvest due to unfavorable weather or pests.

One significant benefit to farmers is that with the sale of shares comes an influx of money when operating costs are particularly high and there is nothing to sell, thus decreasing the amount farmers need to borrow from the bank.

How it will work at Edgewater

□ Membership Type 1- (Setting Up an Account)

Members can purchase as many shares (or half-shares) as they would like by sending the enclosed form and a check to Edgewater Farm no later than March 31st. The earlier you buy a share the better the discount. Each CSA member is entitled to spend their share's value on any and all products available through Edgewater Farm. That includes not only plants from the greenhouses, the fruits and vegetables grown on our farm, but any other products offered for sale. For example, if you wish to spend your share's total value on McNamara Chocolate Milk, Garfield's Smokehouse products, or Maple Syrup, you may do so without restrictions. This gives you the freedom to pick up what you want when you want it all season. ***Please note that all share value must be used in the current season; we are unable to extend unused credit into the following year.*** The farmstand's last weekend is usually the first weekend in October.

CSA Subscription Rates

Membership	Cost to You	Value	Purchase Deadline
Full	\$475	\$500	Jan 31
Half	\$240	\$250	Jan 31
Full	\$485	\$500	Feb 28
Half	\$245	\$250	Feb 28
Full	\$495	\$500	Mar 31
Half	\$250	\$250	Mar 31



□ Membership Type 2- (Box Share)

A box share is literally a box of produce grown here on the farm. Each box will be harvested and packed Tuesday mornings and ready for you to pick up at the farmstand Tuesday afternoon prior to closing. For the past two years we have been providing the Eastman community with box shares and because there has been some interest from you all, we are now offering it to you as well. The field crew decides what goes into the box depending on what is available in the fields. For example earlier boxes tend to have more greens, while later boxes may have more squash and tomatoes. While the box share is not for everyone, we feel that if you are creative this share might be perfect. We include a letter with the box, usually with a recipe or two and an update as to what the field crew has been up to. There are two box offerings the first Box being appropriate for a family (or someone who really loves to cook) and then the Small Box being a good alternative for anyone else. The tentative start date for boxes is Tuesday June 15th but you may choose a later start date. Either way, the membership is for consecutive weeks only. If you are unable to pick up your box you need to make sure that someone else can pick up your box, or we will donate it to Willing Hands.

Edgewater Farm CSA Box

_____ 8 weeks	_____ 12 weeks	_____ 14 weeks	_____ 16 weeks
\$288	\$420	\$485	\$540

Start Date _____

Edgewater Farm Small Box

_____ 8 weeks	_____ 12 weeks	_____ 14 weeks	_____ 16 weeks
\$175	\$240	\$280	\$315

Start Date _____

Conclusion

We at Edgewater feel positively about how we care for the land, what we produce, and how we look to the future. We invite you to be part of our farm. If you are interested in purchasing a membership, please contact us. We look forward to hearing from you and welcome any and all questions.

Many Thanks,

The Edgewater Farm Family